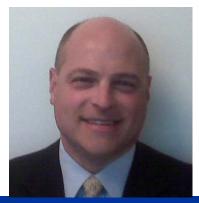
CHUBB



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BILL JUST

Bill Just is a Personal Lines Manager and Senior Underwriting Officer for Chubb Personal Risk Services, a \$5 billion division. Chubb is the world's largest publicly traded property and casualty insurer. With operations in 54 countries, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients.

As Personal Lines Manager, Bill actively works with Chubb's appointed agents to craft sound insurance and risk management programs for affluent individuals. He also engages with trusted advisors in the areas of wealth management, financial planning, estate planning, accounting and taxation to provide insight, education, expertise and insurance solutions for them and their clients. This effort is supported by the creation and delivery of CE, CPE and CLE courses approved by the Financial Planning Association USA, American Institute of Certified Public Accounts, Pennsylvania Department of Insurance and the Pennsylvania Supreme Court – Continuing Legal Education Board. On average, Bill conducts between 200-300 business, educational and client meetings annually and is actively engaged in his community, church and charitable/non profit organizations.

Bill is a 25+ year employee of Chubb with deep experience in the personal insurance area. His past roles include Senior Marketing Specialist, Field Underwriting Officer and Personal Lines Appraiser. He currently manages the marketing of Chubb Personal Risk Services throughout Western Pennsylvania and West Virginia.

Bill is a graduate of the Ohio State University with a BSBA in Business Administration, specializing in Insurance & Risk Management. He was an officer and member with Delta Sigma Pi and Gamma lota Sigma professional organizations. He and his family reside in Pittsburgh, PA. Bill enjoys golfing, walking, collector cars and DIY home improvement activities.