

#### 15th GCLC ANNUAL CONFERENCE

#### VERTICAL RESTRAINTS IN THE DIGITAL ECONOMY: VBER REFORM AND THE FUTURE OF DISTRIBUTION

30 - 31 January 2020

#### RESIDENCE PALACE, BRUSSELS

Vertical restraints, inasmuch as they relate to the conditions according to which participants in any value chain may purchase, sell or resell goods or services, are ubiquitous. Conversely, Article 101 TFEU and the Vertical Block Exemption Regulation (VBER) have had over time an enormous impact on the design of trading terms and conditions across the whole EU economy. That impact has been compelled by significant changes in the enforcement of Article 101 TFEU towards vertical restraints since the turn of the century, as enforcement moved into the hands of national competition authorities, for the most part, only recently arising renewed interest at EU level in the aftermath of the digital sector inquiry. The conference will aim to take stock of modernisation in the field of vertical restraints, its achievements and shortcomings, while eliciting solutions for the future, including in relation to new issues that have arisen as a result of digitisation, changing business models and political concerns about the sharing of profits across value chains.

#### DAY 1

08:30-09:00 Registration

09:00-09:10 Welcome Address

Jörg Monar

Rector, College of Europe

09:10-09:20 Presentation of the Conference

Adina Claici

Copenhagen Economics, GCLC

09:20-09:40 Keynote Speech

Judge Ian Forrester

General Court of the European Union

09:40-09:55 **Q&A** Session

9:55-10:00 GCLC Prize award ceremony

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Panel 1 – Vertical restraints and the effects-based revolution: a 20-year retrospective

Chair: Jacques Bourgeois

Sidley Austin LLP, GCLC

10:00-10:20 Modernisation in hindsight: From the old to the new world

Luc Peeperkorn (TBC)

**DG** Competition

10:20-10:40 Has modernisation delivered? An economist's perspective

Thibaud Vergé

ENSEA ParisTech, CRA

#### 10:40-11:00 Has modernisation delivered? A lawyer's perspective

Alison Jones

King's College London

11:00-11:10 Q&A Session

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11.10-11:30 Coffee Break

# Panel 2 – Vertical restraints and the digital revolution: has the Internet changed the rules of the game?

Chair: Damien Gerard

DG Competition, GCLC

11:30-11:50 In the digital world, should we stop worrying about old theories of harm?

Aleksandra Boutin

Positive Competition

11:50-12:10 In the digital world, should we start worrying about new theories of harm?

Yves Botteman

Dentons

12:10-12:30 Q&A Session

12:30-14:30 Lunch

## Panel 3 – Pricing restrictions in the digital world – do they matter and when?

Chair: Adina Claici

Copenhagen Economics, GCLC

14:30-14:50 Pricing restraints: traditional industries vs the digital world?

Miguel de la Mano

Compass Lexecon

#### 14:50-15:00 MFNs of all widths and breadths: where does the law stand?

Helen Jenkins

Oxera

15:00-15:15 Q&A Session

15:15-15:30 Coffee break

# Panel 4 – Non-pricing restriction in the digital world – do they matter and when?

Chair: Assimakis Komninos

White & Case LLP, GCLC

# 15:30-15:50 Online sales: how much freedom for manufacturers in organizing their distribution system?

Nils Wahl

Court of Justice of the European Union

#### 15:50-16:10 Single branding: where do we stand after *Intel*?

Nicolas Petit

University of Liège, GCLC

## 16:10-16:30 Distribution platforms and data: how to deal with conflicts of interests?

Miranda Cole (TBC)

Covington & Burling LLP

#### 16:30-16:50 Aftermarket restraints and data: towards a novel approach?

José Rivas

Bird & Bird, GCLC

16:50-17:00 Q&A Session

#### DAY 2

#### 9:00-9:20 Keynote speech

Pierre Régibeau DG Competition

#### Panel 5 - Market integration and competition: same objectives?

Chair: Denis Waelbroeck

Ashurst LLP, GCLC

09:30-09:50 Territorial restrictions: why and when are they harmful?

Pablo Ibañez Colomo

London School of Economics

09:50-10:10 Geoblocking – a competition or regulatory issue?

Giorgio Monti

European University Institute, Tilburg University

10:10-10:30 Restraints of trade in pharmaceuticals: where does the law stand?

Luc Gyselen

Arnold & Porter LLP

10:30-10:40 Q&A Session

10:40-11:10 Coffee break

## Panel 6 - The law of vertical restraints: *ius commune* or the reign of chaos?

Chair: Bernd Meyring

Linklaters LLP, GCLC

11:10-11:50 The future of vertical restraints: the views of national enforcers

Anna Vernet (DG Competition), Jacques Steenbergen (Belgian Competition Authority), Isabelle de Silva (Autorité de la Concurrence), Sabine Zigelski (OECD), Martijn Snoep (ACM)

### Conclusion: Vertical restraints: which way forward?

### 12:00-12:40 VBER: Reform or Counter-Reform?

Marieke Scholz DG Competition

12:40-13:00 Q&A Session

### **FURTHER INQUIRIES**

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#### **VENUE**

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