New Trends in Publishing Seminar 2014

Tuesday 8th September 2015, 9.30am – 1.00pm The Stationers' Company, Stationers' Hall Ave Maria Lane, London EC4M 7DD

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DRAFT PROGRAMME

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09:30 Registration, Arrival refreshments

- **10:00** Welcome and introduction Karina Luke, Executive Director, BIC
- 10:05 5 Top Trends for Trade Publishers (confirmed)
 Jane Tappuni, Executive Vice President of Business Development, Publishing Technology
 In this session Jane Tappuni will expand on the following 5 upcoming trends Publishing technology has recently
 identified for Trade Publishers: i) the rise of the hybrid publisher, ii) books as content marketing, iii) bigger
 phones for a bigger mobile reading market, iv) direct to consumer, v) ebook subscription grows up.
- 10:25 Questions (5 minutes)

10.30 The Digital Print Revolution (confirmed)

Mike Levaggi, Group Production Director, HarperCollins Publishers

Hear Mike Levaggi talk about the technological advances made, and continuing to be made, in the printing industry and find out what this means for the book industry at large now and tomorrow. Will the capabilities of digital printing see the rise of more printers in the UK? Will warehouses eventually be a thing of the past? With increasing commercial pressures, and the changing retail landscape, will "infinite inventory" become the standard way of working for most publishers? What impact will advances in digital printing technology have on book industry workflows and business models? We will also hear about the advances being made in colour printing and the impact this will have on trade in the future.

10.55 Questions (5 minutes)

11:00 Publishing-as-a-Service: New Models for Old Publishing Skills (confirmed)

Alison Jones, Agile Publishing

It is becoming ever more challenging to create viable profits from the sale of content, yet at the same time an unprecedented number of individuals and organizations want to publish content. With this in mind, Alison Jones explores how publishers can develop new revenue streams that complement their existing business.

- 11:20 Questions (5 minutes)
- 11:25 Coffee Break
- 12:55 Building Better Brands with Neuroscience (confirmed)
- André Breedt, Director of Nielsen Book Research UK, Client Services, Nielsen
- 12.15 Questions (5 minutes)
- **12:20** New EU White Paper Single European Digital Market (confirmed) Susie Winter, Policy Director, PA
- 12.45 Questions
- 12.55 Thanks and Close Karina Luke
- 13.00 END



The Book Industry's Supply Chain Organisation