Customer Conference





Tuesday 14th November 2017

Subject to change

| Time | Speaker/Location | Session |
|-------------|--|---|
| 09:00-09:30 | Williams Lounge | Registration & Coffee |
| 09:30-09:40 | Andrew Parsons | Welcome |
| | Henry Wellcome Auditorium | |
| 09:40-10:30 | Alex Butler | The strategic role of Finance in digitising your business |
| | Henry Wellcome Auditorium | Delivered with humour, Alex will talk about the barriers to agility and what small steps Finance can take to radically improve their organisation's productivity |
| 10:30-11:00 | Alex Hill., Peabody Trust | Customer Case Study: The transformation of Peabody Trust |
| | Henry Wellcome Auditorium | Alex will take us through the journey that Peabody have undertaken over the last decade to transform the business into what it is today using a mix of the Infor solution suite as well as iPOS. |
| 11:00-11:30 | Williams Lounge | Coffee Break |
| 11:30-12:00 | Tariq Hawa, & Tim Truesdale, Infor | Infor Birst: Setting a new standard on business analytics |
| | Henry Wellcome Auditorium | Tariq & Tim will present Birst, the lastest addition to the Infor reporting suite and provide an update to existing Q&A users. |
| 12:00-13:00 | Deanne Omar | What's new : iPOS |
| Breakout 1 | Henry Wellcome Auditorium | Showing the new features and process improvements that have been introduced into iPOS since the last event as well as new features coming soon such as:- |
| | Who should attend? | |
| | iPOS current users and those thinking about implementing it. | * Advanced Inquiry—Extended Analysis |
| | | * Sundry Payments—from iPOS to B4B |
| | | * iPOS XL—upgrading from Q&A iPOS datalink |
| 12:00-13:00 | Oliver Mayhew | Cash Management Automation |
| Breakout 2 | Franks Room | Oliver will take you through the Cash Management flow from payments to reconciliation, detailing the benefits of automation. The session will include the new features of B4Bv6 Payables, such as B4B Service and the introduction of B4B Remittances and Bank Reconciliation for the web. The session will also include details of the new Sundry Payments from iPOS to B4B. |
| | Who should attend? | |
| | Existing users of any of our Cash Management suite (B4B, eRemit & Bank Reconciliation) looking to upgrade or those thinking about implementing one or more of the modules. | |
| 12:00-13:00 | Andrew Parsons | The value of eBilling |
| Breakout 3 | Steel Room | Eliminating paper processes and moving towards streamlined practices can deliver significant paybacks throughout the supp er invoice chain. This session will look at new features of Contract & Services Billing (CSB) and Collect. Learn about back to back ordering with iPOS, recurring invoicing & simple billing as well as reducing your DSO. |
| | Who should attend? | |
| | Existing users of any of our Billing & Credit Management suite looking to upgrade or those thinking about implementing one or more of the modules. | |

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| Time | Speaker/Location | Session |
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| 13:00-14:00 | Williams Lounge | Lunch |
| 14:00-15:00 | Deanne Omar | What's new : iPOS |
| Breakout 4 | Henry Wellcome Auditorium Who should attend? iPOS current users and those thinking about implementing it. | Showing the new features and process improvements that have been introduced into iPOS since the last event as well as new features coming soon such as:- |
| | | * Advanced Inquiry—Extended Analysis * Sundry Payments—from iPOS to B4B * iPOS XL—upgrading from Q&A iPOS datalink |
| 14:00-15:00 | Oliver Mayhew | Cash Management Automation |
| Breakout 5 | Franks Room | Oliver will take you through the Cash Management flow from payments to reconciliation, detailing the benefits of automation. The session will include the new features of B4Bv6 Payables, such as B4B Service and the introduction of B4B Remittances and Bank Reconciliation for the web. The session will also include details of the new Sundry Payments from iPOS to B4B. |
| | Who should attend? | |
| | Existing users of any of our Cash Management suite (B ₄ B _r , eRemit & Bank Reconciliation) looking to upgrade or those thinking about implementing one or more of the modules. | |
| 14:00-15:00 | Andrew Parsons | Expenses |
| Breakout 6 | Steel Room | Expense management within a company will include cost and time efficiencies, increased policy compliance and real-time visibility into T&E spend that manual systems are simply unable to deliver. This session will look the new web Expense module for use with both SunSystems and iPOS. Developed specifically for SunSystems from mobile upload of receipt to posting in the ledger. |
| | Who should attend? | |
| | Existing iPOS users or those looking for an expense solution. | |
| 15:00-15:30 | Infor & PA Panel | Tips & Q&A Session |
| | Henry Wellcome Auditorium | |
| 15:30-15:45 | Andrew Parsons | Prize Giving and Close |
| | Henry Wellcome Auditorium | |

15:45-16:30 Williams Lounge Afternoon Tea

