# **Customer Conference**





### Tuesday 14th November 2017

Subject to change

Time	Speaker/Location	Session
09:00-09:30	Williams Lounge	Registration & Coffee
09:30-09:40	Andrew Parsons	Welcome
	Henry Wellcome Auditorium	
09:40-10:30	Alex Butler	The strategic role of Finance in digitising your business
	Henry Wellcome Auditorium	Delivered with humour, Alex will talk about the barriers to agility and what small steps Finance can take to radically improve their organisation's productivity
10:30-11:00	Alex Hill., Peabody Trust	Customer Case Study: The transformation of Peabody Trust
	Henry Wellcome Auditorium	Alex will take us through the journey that Peabody have undertaken over the last decade to transform the business into what it is today using a mix of the Infor solution suite as well as iPOS.
11:00-11:30	Williams Lounge	Coffee Break
11:30-12:00	Tariq Hawa, & Tim Truesdale, Infor	Infor Birst: Setting a new standard on business analytics
	Henry Wellcome Auditorium	Tariq & Tim will present Birst, the lastest addition to the Infor reporting suite and provide an update to existing Q&A users.
12:00-13:00	Deanne Omar	What's new : iPOS
Breakout 1	Henry Wellcome Auditorium	Showing the new features and process improvements that have been introduced into iPOS since the last event as well as new features coming soon such as:-
	Who should attend?	
	iPOS current users and those thinking about implementing it.	* Advanced Inquiry—Extended Analysis
		* Sundry Payments—from iPOS to B4B
		* iPOS XL—upgrading from Q&A iPOS datalink
12:00-13:00	Oliver Mayhew	Cash Management Automation
Breakout 2	Franks Room	Oliver will take you through the Cash Management flow from payments to reconciliation, detailing the benefits of automation. The session will include the new features of B4Bv6 Payables, such as B4B Service and the introduction of B4B Remittances and Bank Reconciliation for the web. The session will also include details of the new Sundry Payments from iPOS to B4B.
	Who should attend?	
	Existing users of any of our Cash Management suite (B4B, eRemit & Bank Reconciliation) looking to upgrade or those thinking about implementing one or more of the modules.	
12:00-13:00	Andrew Parsons	The value of eBilling
Breakout 3	Steel Room	Eliminating paper processes and moving towards streamlined practices can deliver significant paybacks throughout the supp er invoice chain.  This session will look at new features of Contract & Services Billing (CSB) and Collect. Learn about back to back ordering with iPOS, recurring invoicing & simple billing as well as reducing your DSO.
	Who should attend?	
	Existing users of any of our Billing & Credit Management suite looking to upgrade or those thinking about implementing one or more of the modules.	

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Time	Speaker/Location	Session
13:00-14:00	Williams Lounge	Lunch
14:00-15:00	Deanne Omar	What's new : iPOS
Breakout 4	Henry Wellcome Auditorium Who should attend? iPOS current users and those thinking about implementing it.	Showing the new features and process improvements that have been introduced into iPOS since the last event as well as new features coming soon such as:-
		<ul> <li>* Advanced Inquiry—Extended Analysis</li> <li>* Sundry Payments—from iPOS to B4B</li> <li>* iPOS XL—upgrading from Q&amp;A iPOS datalink</li> </ul>
14:00-15:00	Oliver Mayhew	Cash Management Automation
Breakout 5	Franks Room	Oliver will take you through the Cash Management flow from payments to reconciliation, detailing the benefits of automation. The session will include the new features of B4Bv6 Payables, such as B4B Service and the introduction of B4B Remittances and Bank Reconciliation for the web. The session will also include details of the new Sundry Payments from iPOS to B4B.
	Who should attend?	
	Existing users of any of our Cash Management suite (B <sub>4</sub> B <sub>r</sub> , eRemit & Bank Reconciliation) looking to upgrade or those thinking about implementing one or more of the modules.	
14:00-15:00	Andrew Parsons	Expenses
Breakout 6	Steel Room	Expense management within a company will include cost and time efficiencies, increased policy compliance and real-time visibility into T&E spend that manual systems are simply unable to deliver. This session will look the new web Expense module for use with both SunSystems and iPOS. Developed specifically for SunSystems from mobile upload of receipt to posting in the ledger.
	Who should attend?	
	Existing iPOS users or those looking for an expense solution.	
15:00-15:30	Infor & PA Panel	Tips & Q&A Session
	Henry Wellcome Auditorium	
15:30-15:45	Andrew Parsons	Prize Giving and Close
	Henry Wellcome Auditorium	

#### 15:45-16:30 Williams Lounge Afternoon Tea

