

Core Values Connection: Find Your Values, Find Your Impact

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Does “fair” mean that everyone is treated the same, or that everyone is treated as an individual? The answer is: Yes.

Core values are the foundational, guiding principles that dictate our behaviors and actions. They’re also one of the fastest ways to create the foundation of connection, or conflict, which sets the tone for an entire project. The ability to recognize core values gives profound insight into what keeps us, our teams, and our clients moving forward connected and moving forward, even when there are conflicting beliefs or points of view. Participants will learn to identify core values by:

- Listening to what people are saying, and not just the words they use
- Seeing personal and environmental cues that can indicate an expression of core values
- Inquiring about values with positivity, respect, and acceptance
- Connecting to core values is a powerful way to find your unique impact. Participants will leave able to:
 - Design relevant, customized solutions more effectively
 - Apply skills for exceptional scope and risk management
 - Enhance interpersonal and team communication
 - Build stronger relationships between team members and stakeholders