

Arpan Roy: Official Bio



Arpan Roy is the Director and Co-Founder of Arman Consultancy, a business focused on Leadership and Sales Consulting and Training. Through his business, he collaborates with leaders in corporate organisations and businesses to create a culture of high performance, which enables them to create and add stakeholder value.

Arpan's purpose as a leader is to enable others to realise their peak potential. He has a corporate background with proven experience of leading teams of 20 or more, managing programs to the tune of \$5-10 million annually. Arpan has extensive experience in boosting team engagement, managing team dynamics, analysing and solving problems, and mentoring team members to make them better leaders. He also has detailed experience in running and facilitating workshops to enable various stakeholders to reach their desired outcomes.

Arpan has worked with global corporate organisations, as well as multiple small to medium businesses. He has also delivered programs for the Wyndham City Council to help local businesses around leadership and sales challenges. Some of the key problems he addresses for his clients is lack of team engagement, low productivity, challenges around sales, culture of reactive thinking within the team, and inspiring their team to realise their potential and seek growth. Through his training programs and workshops, he shares insights and resources that clients can use to overcome the above problems. Arpan is also the author of the Amazon best-selling book '*A Servant's Heart- Leadership That Inspires*' that aims to enable inspirational leadership across organisations.

Arpan specialises in various methodologies such as Values Pendulum®, Neuro-Linguistic Programming (NLP), and Deep State Repatterning®. Using these, he identifies the cause of unrealised individual performance and business growth and creates effective and sustainable models for change that empower his clients to achieve the desired results.

If you are curious how you can create and add stakeholder value through insightful leadership strategies in your organisation, you can contact Arpan at:

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