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# IBM MentorMe Private Sessions

Top leaders from venture firms, entrepreneur and academic communities, industry consultants and experts will be mentoring and answering questions. To participate pick a mentor and a time that works for you and click on the link to request a session.

In respect for your fellow startups, we ask that you only register for one session.



# Isaac Barchas

## Austin Technology Incubator



### Mentor Slots Available

09:00 – 11:00 CT

[Click here to register](#) for  
your 30 minute slot

Isaac Barchas leads the Austin Technology Incubator. A program in the IC2 Institute at The University of Texas at Austin, ATI works with early-stage technology companies, helping them attract funding and talent. More than 85% of ATI's 2012 graduating class received funding totaling more than \$200 million. Since 1989 ATI has helped more than 250 companies raise more than \$ 1 billion in investor capital.

Barchas was recently selected as one of the top "20 Austenite's to know" by the Austin Business Journal in 2012. "Barchas is a friendly face if you're nursing a fledgling startup - especially if it's focused on IT, wireless or clean energy. ATI packs the muscle that comes with being part of the University of Texas Empire, and he's a crucial link between Longhorn land and the private sector. [His advice for entrepreneurs](#) is stout and his institutional knowledge is impressive."

Before joining UT-Austin, Isaac was a consultant with McKinsey & Company. When he left McKinsey, he was a member of the leadership groups of the Global Organization Practice and the North American Healthcare Practice. Isaac serves on the boards of the Pecan Street Project, the Austin Technology Council, and the CleanTX Foundation. He has appeared widely in media, including the Wall Street Journal and the Austin American Statesman. He holds an AB from Stanford and an MA and JD from The University of Chicago. Isaac Barchas leads the Austin Technology Incubator. A program in the IC2 Institute at The University of Texas at Austin, ATI works with early-stage technology companies, helping them attract funding and talent. More than 85% of ATI's 2012 graduating class received funding totaling more than \$200 million. Since 1989 ATI has helped more than 250 companies raise more than \$ 1 billion in investor capital.



# Sandeep Kumar

## Tech Ranch



### Mentor Slots Available

09:00 – 10:00 CT

18:00 – 19:00 CT

[Click here to register](#) for  
your 30 minute slot

Mr. Kumar is Partner at Tech Ranch and Managing Partner at IBTP (international consulting firm). He has 30+ years' experience in building Technology Businesses, M&A, Business Development, and NPD. He has extensive experience in establishing technology companies in US, Israel, Japan, China, Taiwan, Russia and India. He currently advises emerging technology companies globally in MEM's, Robotics, Wireless, Energy, Industrial and Content Creation/Distribution sectors. He has been founder/CEO at multiple technology startups, Partner at VC firms, GM Cable Broadband Communications at TI, and managed TI's global MCU R&D operations.

Mr. Kumar is Partner at Tech Ranch and Managing Partner at IBTP (international consulting firm). He has 30+ years' experience in building Technology Businesses, M&A, Business Development, and NPD. He has extensive experience in establishing technology companies in US, Israel, Japan, China, Taiwan, Russia and India. He currently advises emerging technology companies globally in MEM's, Robotics, Wireless, Energy, Industrial and Content Creation/Distribution sectors. He has been founder/CEO at multiple





### Mentor Slots Available

09:00 – 12:00 GMT

[Click here to register for  
your 30 minute slot](#)

Shay Garvey is one of the most experienced early stage tech investors in Ireland and the UK, completing over 25 investments in the last decade. He is a founding partner in Frontline Ventures. He has served on the board of Toucan Technology (sold to PMC Sierra Nasdaq: PMCS), Exceptis (sold to Trintech, Nasdaq: TTPA), Rogers Group Storage (sold to P&O, FTSE: PO), and Improveline (sold to Homeserve, FTSE: HSV). Shay has worked in Exxon, Corning Process Systems and McKinsey Inc. He was also the principal in a number of start up ventures in Ireland before becoming a VC. He is past Chairman of the Irish Venture Capital Association and a member of the Harvard Business School European leadership CouncilA graduate of University College Dublin in Chemical Engineering he has an MS in Metallurgical Engineering from the University of New Brunswick Canada and an MBA with distinction from the Harvard Business School



# Ben Heyerdahl

## IBM Smarter Commerce

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### Mentor Slots Available

09:00 – 12:00 GMT

[Click here to register for  
your 30 minute slot](#)

With over 20 years working in the IT business (growing up into IT), I have been able to experience all sectors of work life linked to IT. I have had roles in sales (B2B and B2C), marketing, product marketing, management, and with international experience in UK, US, France and Luxembourg. I am seen as a person who delivers on the goals. My colleagues regard me as positive, engaging, loyal, cooperative, creative and focused. I also enjoy challenges and hard work. I enjoy continues learning and have done multiple trainings while working, such as an MBA in International Business. With the different roles and countries that I worked in, it has brought me good leadership skills and experience across different skill sets and cultures that can be utilized well in several types of businesses





### Mentor Slots Available

10:00 – 13:00 CET

[Click here to register for  
your 30 minute slot](#)

Fabio Pezzotti is an Internet Entrepreneur. He is a 1989 graduate from Bocconi University. After several management roles in Paris, London and Milan, working in corporate strategy and strategy consulting for leading global Companies, he founds his first Web Company, Xoom .S.p.a. in 1998, which becomes the leading web community in Italy. Later, in 2005, Fabio founds Mobango.com, a unique user generated content platform for mobile phone users. The Company has today over 6 million users around the World. More recently, Fabio founds Xandas New Media Ventures, investing in seed and early Stage Digital Startups. Xandas has co-founded Chupamobile.com, leading marketplace for mobile app source code, and Pointstic, the first European Reward Marketing and promotion platform.





### Mentor Slots Available

10:00 – 13:00 CET

[Click here to register](#) for  
your 30 minute slot

Bert Mooij has been in a startup position himself not too long ago. He founded Funatic in 2008. Funatic is a Portal specialist with an exclusive focus on the delivery of IBM WebSphere and WebSphere Portal oriented projects. With lots of fun and healthy fanaticism there is a constant strive of delivering the best possible software solutions for our clients.

Funatic designs, builds, implements and manages WebSphere Portal projects for top 100 companies in the Netherlands and is highly appreciated as an IBM Software Infrastructure tuning and security specialist.





### Mentor Slots Available

09:00 – 12:00 GMT

[Click here to register](#) for  
your 30 minute slot

Nicolas Landrin earned his M.S. degree from ENST and his MBA from the Harvard Business School. Prior to becoming a venture capitalist, he worked for 10 years in the telecommunications industry with AT&T and Lucent in the USA and in Europe. He was responsible for Marketing and Business Development for new operators at Lucent Technologies. Then he was the Director of Alliances and Business Development for Europe at Kenan Systems, the leading vendor of billing systems. He joined iSource in 2001 where he's in charge of Telecommunications investments.



# Tony Jewtushenko

## IBM Smarter Planet Technical Leader

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### Mentor Slots Available

09:00 – 12:00 GMT

[Click here to register for  
your 30 minute slot](#)

**Tony Jewtushenko**'s 25 year career in the software industry spans the entire spectrum of the software development life-cycle and is coupled with strong people and product management skills.

Also a Certified ScrumMaster, **Tony** is a skilled facilitator with solid experience transitioning software organisations from traditional management (e.g., Waterfall) to Agile development methodologies such as Scrum and XP. His multinational work experience spans USA, Europe and Asia.

**Tony** has been active in software industry standards groups and was the founding co-chair of the OASIS XLIFF Technical Committee, a founding member of the OASIS Translation Web Services Technical Committee, and was an Irish national delegate to the ISO JTC1 Web Services Study Group.

Specialties:Software Product Management, Program Management, Project Management, Software Internationalization, i18n, Software Localization, l10n, Software Process Improvement, J2EE, Oracle, Java, XML, WS, XLIFF, Industry Standards, Certified ScrumMaster (CSM), Scrum, Agile, Extreme Programming





### Mentor Slots Available

10:00 – 13:00 CET

[Click here to register](#) for  
your 30 minute slot

José Miguel Herrero is the founder of Big Sur Venture Partners. Knowledgeable of European and US Markets., he has extensive international experience in starting and running businesses of diverse sizes including managing a US Nasdaq listed company (\$3.5B).. He has founded, co founded and otherwise led numerous technology enabled products and services companies including LaNetro (later divided into its separate businesses and today known as LaNetro and Zed). In addition he has significant M&A experience and founded and sold an M&A firm focused on technology and innovation.

José Miguel received his BSEECS and MSEE degrees from Santa Clara University in California and his MBA from Berkeley's Haas School of Business.





### Mentor Slots Available

10:00 – 13:00 CET

[Click here to register](#) for  
your 30 minute slot

Gonzalo Tradacete is CEO Faraday Ventures. Main sponsor and leading supervisor of invested companies. Gonzalo has a large experience as Strategic Consultant at KPMG, with special focus on Mergers and Acquisitions. He has also been Financial Analyst at Ecofin Ltd (Hedge Fund / Private Equity). He also has an relevant activity as Technology consultant for alternative investment funds and as Auditor PricewaterhouseCoopers Investment Funds Ltd. Gonzalo holds an Economics degree from the Université Libre de Bruxelles, and a MSc in International finance from University of Westminster.





**Mentor Slots Available**

10:00 – 13:00 CET

[Click here to register for  
your 30 minute slot](#)

Seasoned executive with vast experience in Sales, Marketing and Business Development, Negotiations, Channels.

Specialties: Very well connected within the Hitech industry and the Venture Community. International Background (speak seven languages)  
Member of the Israeli Bar





#### Mentor Slots Available

10:00 – 13:00 CET

[Click here to register](#) for  
your 30 minute slot

Innovation Consultant with solid performance in development and implementation of Innovation Strategies for customers. 25 years experience with international product development in the field of Biotech- and Food Technology.

Development and implementation of strategies for developing, managing and capitalizing on the knowledge and ideas in a company; Intellectual Capital Management. Technology Management.

Certified IP auditor on IP processes and cultures.

Specialties: Developing and implementing Innovation Strategies and culture. Tools for Innovation, Creativity. Processes for focused effort on developing and applying the creative idea. Developing and implementing Intellectual Capital Management. IP Audit. Technology Roadmapping, TRIZ methodologies.





### Mentor Slots Available

10:00 – 13:00 CET

[Click here to register for  
your 30 minute slot](#)

Rory Campbell is the head of IT Law with Northern Ireland IT, IP and Media specialist lawyers Forde Campbell LLP. Rory qualified as a solicitor in England in 1996 with the international and City firm Trowers & Hamlins, and from 2002 until 2007 acted as the firm's lead ICT lawyer. Rory left London to join Forde Campbell in 2007, building up the firm's IT and IP practice to its current client base of over 250 public and private sector businesses in Northern Ireland, Great Britain and the USA. . Rory is a Steering Committee member of Digital Circle, Northern Ireland's digital media industry body. Separately, Rory is the author of the Intellectual Property Rights chapter of Local Government Contracts and Procurement (Tottel 2007), and of Northern Ireland: a proposal to deal with illegal file-sharing in the UK (IAEL 2010).





### Mentor Slots Available

10:00 am – 11:30 am Australian EST (AEST)

[Click here to register](#) for  
your 30 minute slot

David is an experienced Business and Technical leader, current serving in IBM's Global Smarter Planet team as the lead architect for Smarter Energy, Water and Cities Solutions. This is a cross organisational role that aims to integrate the best of IBM's software, hardware, services as well as its Business Partner ecosystem's capabilities to bring innovation to key infrastructure sectors. Prior to this, David held Sales and Business Executive roles in IBM's Data Centre Services business in A/NZ. David possesses the valuable combination of strong technical capability, industry expertise and savvy commercial skills to generate significant business outcomes with measurable results. Having been described as "entrepreneurial" and "versatile", David has a proven track record and a reputation for being able to develop successful businesses in challenging environments. His successes include building the IBM Site and Facilities business from one with a "start-up profile" to recording 7 consecutive halves of revenue growth and becoming the most profitable Site business in the Asia Pacific region. Similarly, his previous pioneering initiatives with APC (now Schneider Electric) transformed it from being primarily a hardware vendor into a high value project services business, providing turnkey data centre design and build solutions, and delivering leadership business results. Recognised in the Australian Data Centre industry as a Subject Matter Expert, David has lead several first-of-a-kind projects, including building Australia's first Blue Gene® Supercomputer data centre, Victoria's first "free cooling" capable data centre, and IBM's first containerised data centre in Asia Pacific. A 10 year veteran of the Telco, Infrastructure and IT industries, having worked in various senior roles across sales, operations and management, David has the breadth and depth of knowledge and experience to enable effective overall business and technical leadership.



# Jillian McLean

## IBM Corporate Strategy Executive, ANZ



### Mentor Slots Available

10:00 am – 11:30 am Australian EST (AEST)

[Click here to register for  
your 30 minute slot](#)

Jillian is an executive consultant who facilitates the collaboration between diverse IBM business groups, including the A/NZ General Management team, to enable the development of strategic multi-year business plans. She uses creative and inclusive facilitation, coaching and communications techniques that enable the motivation and growth of both the individuals and the business.

Jillian leads and is responsible for the annual review and update to the IBM Corporation of the A/NZ localised and combined cross business unit 3 year strategy. She also supports IBM Finance to ensure the strategic alignment of the A/NZ annual execution plans.

Jillian leverages a successful 25 year career in sales, business development and strategy, and a Masters of Applied Science in Executive and Workplace coaching Psychology





### Mentor Slots Available

6:00 pm – 8:00 pm PST

[Click here to register](#) for  
your 30 minute slot

Graduated from the Law School of the University of São Paulo in 2010, with specialization by IICS (2011), University of Southern California (2012) and Master in Law and Development at Fundação Getúlio Vargas. After briefly working in the public sector, he worked in one of the largest digital advertising agencies in the country. He is a contributor at the Center for Law Studies, Internet and Society of USP and mentor programs to support startups in São Paulo, Brasília and Rio de Janeiro. Member of the Bar Association since 2010. Fluent in Portuguese and English.





### Mentor Slots Available

3 pm – 4 pm CST

7 pm – 8 pm CST

[Click here to register](#) for  
your 30 minute slot

Jonathan Baer, Managing Partner of Threshold Ventures is a recovering venture capitalist who has worked with early stage companies for more than 3 decades. He brings a unique perspective to the world of startups as both a former venture capitalist and a serial entrepreneur. Jon now spends his time teaching, mentoring and advising early stage companies around the world. He works with them on a range of startup issues and challenges: refining presentations, making introductions to customers and partners, raising capital, validating initial customers/markets, identifying sales channels as well as recruiting advisors and board members. He was the founder and CEO of two venture backed companies, one a spin out from SRI International. Earlier in his career, Jon was a General Partner at Oscco Ventures, a Sand Hill Road early-stage venture capital firm which was one of the pioneering firms in Silicon Valley. He has a BA in Biology and a BS in Engineering Science from Tufts University and as an MBA from Dartmouth's Tuck School of Business. Jon believes that startups require tough love and need to focus on money, metrics and milestones. He teaches CEO's to say less (yes, because less is more).





### Mentor Slots Available

11:30 am – 12:30 pm CST

4 pm – 5 pm CST

[Click here to register](#) for  
your 30 minute slot

Henry H. Wong has been a prolific and successful entrepreneur, executive, and venture investor in Silicon Valley for over 25 years. Henry applies his operational experience, investment talent, and China expertise to advise, invest in, and build high technology companies with a global vision. He was the founder of Diamond TechVentures and was a venture partner at Crystal Ventures, where he was actively involved with companies including SMIC, LGC Wireless, and Infinera. As an entrepreneur, Henry has had several significant successful exits, including SS8 Networks Inc., where he was the founder, CEO and Chairman, as well as IP Communications, XaQti Semiconductor, CNet Technology Inc., and Combinet (ISDN Systems), all of which he co-founded and led. In 2002, Henry was a finalist for the Ernst & Young "Entrepreneur of the Year Award." He is an advisor to several non-profit organizations and is active in community organizations. Henry holds a B.Sc. degree in Business from the University of Utah and a MBA in Telecom Management from Golden Gate University. Henry is also a Mentor in Stanford University.





### Mentor Slots Available

9:00 – 12:00 GMT

[Click here to register](#) for  
your 30 minute slot

Gerry Vahey is a Tax Partner in Mazars. He specialises in advising companies in the ICT sector on the most appropriate method of structuring their tax affairs both from a corporate and personal perspective. Gerry leads the Mazars cross departmental Technology Group and is also Partner-in-Charge of their Research and Development Tax Credit Group. He has extensive experience in advising clients on the most appropriate methods of structuring their ownership of intellectual property, in particular the taxation of patents. In addition, he also advises companies on identifying opportunities for maximising the value of research and development. He has extensive experience in transaction support, reconstructions and amalgamations, succession planning and also the tax efficient structuring of the sale and acquisition of companies. He also has significant experience in advising companies on raising capital through the use of certain tax designated and non-tax designated sources of funds.”





### Mentor Slots Available

09:00 – 12:00 GMT

[Click here to register](#) for  
your 30 minute slot

Mrs. Helena Collin has a solid background in the ICT business, her focus being on incubating, developing and commercializing start-ups to become future success stories. Her expertise has mainly been given to enterprises within the areas of gaming and social media.

As a former studio director at the Interactive Institute (a Swedish national IT and design research institute) and a member of the Europrix jury, she is now fully committed to find and accelerate companies with growth potential.





**Mentor Slots Available**

10 am – noon CET

4 pm – 6 pm CET

[Click here to register](#) for  
your 30 minute slot

Alexander Kölpin is COO & Partner at the SeedVC WestTech Ventures in Berlin. Alexander Kölpin is a passionate networker who has collected over ten years of experience in the internet and IT sector. He is a co-founder of the Berlin Web Week, co-founded and was the COO of the SeedVC German Startups Group Berlin AG and was divisional director of the internet and media department of Berlin Partner, where his responsibilities included, amongst others, establishing new startups in the Berlin area. Prior to this he was a management consultant at inubit AG and Arthur Andersen. He holds postgraduate degrees in Economics, European Studies and Sociology from Berlin, Exeter (UK) and Krakow (PL) and lives in Berlin.



# Kate McDonough

## The Business Coalition Group



### Mentor Slots Available

9:30 am – 11:30 am CST

[Click here to register](#) for  
your 30 minute slot

Kate is a seasoned executive who recognizes that the rules of conducting business today have changed. She has over 20 years of sales and management experience in the executive suites industry. Prior to co-founding The Business Coalition, she owned and operated a business center in Woburn, which attracted international companies setting up satellite operations in the US. Previously, she managed an independent business center in Boston, and she also worked as manager for an international chain with centers in both Waltham and in Woburn. In her current role with The Business Coalition, she is responsible for overseeing Programs and Events, as well as developing relationships with state agencies.

Kate has also been an active business and community volunteer. She was a member of Town Conservation Committee for 3 years, and has been a long-standing active member of the LGH Cancer Support Group. She has served on the MVVF Board of Directors, and served as Chair of the Women's Collaborative. She has also serviced as a Contributing Member of the Sandbox Initiative in Lowell and as a Contributing member of Global Workspaces Virtual Office Standards Committee. Kate has also served on the MA Conference for Women as a Mentor in the Mentoring Match program 2009/10 & 11.





### Mentor Slots Available

1 pm – 3 pm CST

[Click here to register](#) for  
your 30 minute slot

Mustapha Shaikh is a Serial Entrepreneur with businesses in the IT, Healthcare, Finance, Telecom segments.

Mustapha Shaikh is Founder of **Humjai Technologies** that provides IT services to US nonprofit organizations. Mustapha is currently also President of **National Dental Management Group**, overseeing and managing several large sized dental clinics. Under his leadership, National Dental has grown up to become a multi-million dollar firm and has become one of the fastest growing Dental firm in Massachusetts. In 2002 Mustapha Co-founded **Noble Wireless & Telecom Services Pvt. Ltd.** along with his brother in India catering to the booming telecom industry. Noble has finished tens of thousands of infrastructure projects, Cell phone sites and provided Engineering services to majority of the cellular companies across the nation. He is also co-founder of **Oshi Capital Management, LLC** working on expansion of its Hedge Fund.

Earlier in his career, Mustapha has worked as a Technology, Management and Strategy consultant to Fidelity Investments, GE Capital, Unisys Corporation, Cendant Corporation, and Intrinsic Management Consultants. Mustapha is currently pursuing a prestigious three year Executive Management program at **Harvard Business School**. He also has graduate degrees in Physics, Computer Management and Advanced Computing from University of Pune, India.





### Mentor Slots Available

10:30 am – 12:30 pm CST

[Click here to register](#) for  
your 30 minute slot

As a Venture Partner of Alpha Venture Partners, Brian evaluates growth investment opportunities, and he provides product, marketing, strategic partnership, and operating expertise to AVP and its portfolio. Prior to Alpha Venture Partners, Brian was the CEO and founder of Preclick, (sold to Smilebox), where he developed popular photo software licensed worldwide by HP, 3M, Sandisk, Walmart, Costco, CVS, and Walgreens. Prior to Preclick, Mr. Smiga was CEO at 3Path, an Intel and Goldman-Sachs backed startup, and the SVP of Marketing at 1ClickCharge, where his product launch resulted in a sale of the company to CMGI. After first working with Mr. Brotman at 1ClickCharge, Mr. Smiga has advised SAVP-backed portfolio companies: Knovel, Headliner, Altruik, and Mobile Commons. In the 1990s, Mr. Smiga began his career as a developer at Booz & Co, and in Silicon Valley was cofounder and President of Portfolio Software and Actioneer, where he co-authored six software patents and licensed top-rated software to Apple, IBM, Microsoft, AOL, Palm, Acco, and others. Brian received a BA in Liberal Arts from Swarthmore College, and a Masters of Philosophy in Literature from Trinity College, University of Dublin, Ireland. Brian is executive director of TEDxNavesink, hosted at Two River Theater, Red Bank, NJ.



# Roger Krakoff

## Cloud Capital Partners



### Mentor Slots Available

9 am – 10 am CST

10:30 am – 11:30 am CST

[Click here to register](#) for  
your 30 minute slot

Roger is the founder and Managing Partner of Cloud Capital Partners. Cloud Capital Partners has made 18 investments in and around all aspects of enterprise cloud computing. He currently on the Board at the Compass, Flow Solutions, Iron.io, Quant5 and SeeWhy?. He is also a member of the advisory boards at Cloud Technology Partners, Gravitant, NewBrandAnalytics, PowerInbox, SpaceCurve and TrackMaven. Formerly, he served on the boards of Aprimo Software (sold to Teradata), Intraspect Software (sold to Vignette) and was a Board observer at Interactions Software, Acquia, Blue Agave (sold to I2 Technologies), Tervala Software and CiRBA. Prior to forming Cloud Capital Partners, Roger was a Venture Partner for over five years at Sigma Partners focusing on the enterprise software, IT, and business services industries. During that time he sourced and made investments in eight investments which also included CirBA, DocuSign, vLingo (sold to Nuance Communications), WordStream, Virtera (sold to Glasshouse Technologies) in addition to providing broad portfolio support in the areas of strategy, new customer acquisition and financing. Before Sigma, Roger was a partner with JEGI Capital, focusing on the intersection of technology with the media, marketing and information industries. He has also served as a Managing Director in Veronis Suhler Stevenson's Business & Professional Information Group and directed the private equity fund's investing efforts in the healthcare information market (Solucient LLC—acquired by Thomas Corporation), in addition to its efforts in venture investing. Roger has held senior executive positions in corporate development, marketing, and product management at WebLine Communications (acquired by Cisco Systems), Stream International (acquired by Solelectron), the Dun & Bradstreet Corporation, where he founded D&B Services; D&B Small Business Solutions, and opened business credit joint venture operations across Eastern Europe. He began his career at IBM. Roger is a frequent speaker and a writer on venture capital industry. Roger earned an MBA from Harvard Business School, an MA from the Fletcher School of Law and Diplomacy and a Bachelor of Arts with High Honors in International Relations and Economics from Tufts University. Roger is also an active angel investor.





### Mentor Slots Available

9 am – 11 am CST

[Click here to register](#) for  
your 30 minute slot

Tarlin Ray serves as Managing Director and Founder of Triple Threat Advisors, an advisory firm that provides operational strategy, business development support and executive coaching, for startups and early stage companies. In this capacity, Tarlin has spent significant time working with companies focused in education and edtech and startups with a long-term goal of building two sided marketplaces. Tarlin is the founder and Co-President of Harvard Business School Alumni Angels of Boston and New England. Tarlin is on the Board of Advisors for New Space Global, Knowyo, LTG Exam Prep Platform and Fetch'D, is a mentor at Mass Challenge, a mentor and judge for IBM Innovation Global Entrepreneur Day and a mentor and judge for the HBS Field 3 and Rock Accelerator programs. Tarlin's 15-year career is comprised of business leadership positions in both established, multinational corporations and emerging companies, with responsibilities such as strategic planning, sales, marketing, and operations with roles at T.w.I.S.M (Shaquille O'Neal's clothing company), The Groove Alliance (Proprietary 3D technology), Kaplan Test Prep and Admissions and Virgin Charter (Richard Branson backed start up). Tarlin has a retail and ecommerce background, with experience in the apparel, private education, online gaming, sports, technology and travel industries. Tarlin received his AB in economics, cum laude, from Harvard College and his Masters of Business Administration from Harvard Business School.





### Mentor Slots Available

10:00 am – 1:00 pm CET

[Click here to register for  
your 30 minute slot](#)

Matteo Bogana is Start-Up Coordinator at PoliHub, the start-up district and incubator of the Politecnico di Milano. Bogana has 14 years of working experience in the start-up of advanced technologies based businesses: both software and hardware based. He has been the former Director of the Acceleratore d'Impresa, the business incubator of the Politecnico di Milano, and he has covered different national and international positions in Fondazione Politecnico di Milano, General Electric Healthcare, Accenture and Andersen Consulting. Bogana has a Master Degree in Electronics Engineering and a Ph.D. in Materials Science and Engineering from the Politecnico di Milano with main focus on nano-sciences

